



Institution of Valuers

A Pioneer Organization in Valuation Profession since 1968



CRTE Foundation

Empowering nation's progress through Research & Education

Specialised Certificate Programme on Impex (Import & Export) Valuation

*A must attend Programme to learn the finest aspects
of IMPEX Valuation and its usage in Import-Export Industry.*



programmed by



Bureau of
Valuation Studies

Specialised Certificate Programme on Impex Import & Export Valuation

About the Programme:

This programme is a well-structured and unique online program for the Valuers fraternity and other participants to explore and up-skill themselves in this assiduously growing Import Export Industry, especially in the arena of Valuation. This program aims at equipping the participants with comprehensive knowledge, required skills and expertise on all the important areas and disciplines relevant to IMPEX Valuation, and various aspects of International Trade.

IMPORT Valuation

- Principles of International Trade
- Import Organizations, Types of Import, Business and Registration Basis
- Basics of Taxation & Customs Organizations
- Principles of Valuation
- Basics of Risk & Measurement
- Import Management & Documentation
- Basics of Costing
- Introduction to Custom Valuation (Determination of Price of Imported Goods)

EXPORT Valuation

- International Contract
- Export Organizations, Types of Exports, Business and Registration Basis
- Introduction to Supply Chain Management
- International Trade Statistics & Economics
- Report Writing
- Export Management and Documentation
- Case Studies
- Introduction to Custom Valuation (Determination of Price of Exported Goods)

Eligibility:

- Bachelor's Degree from any recognized Indian or Foreign University;
- Diploma holders with 2 years of post-diploma work experience;
- Professionals such as CA, CS, CMA, LLBs;
- No Age Limit.

Mode & Duration:

- The program shall be held in Hybrid Mode;
- Online sessions on Saturdays for 13 weeks; each for Import & Export Valuation
- Last Session of Import & Export Valuation will be held in physical mode and shall focus on networking wherein participants shall interact with each other as well as faculty, industry experts and organisers;
- Online assessment exam shall be conducted after the completion of Import & Export Valuation.

Beneficiaries:

- Existing and aspiring Valuers, Chartered Engineers, Insurance Surveyors.
- Industry Leaders/Representatives & Management.
- IMPEX department heads, Working Executives in the field of IMPEX.
- Executives aspiring to/working in, Supply Chain Management (SCM) and Logistics Management.
- Fresh Graduates from any discipline aspiring to make a career in the realm of international business.
- Entrepreneurs aspiring to start or expand their own IMPEX business.
- Merchant Exporters and Manufacturer Exporters.
- Consultants/Advisors.
- Officials from Government and Regulatory Authorities viz working with the Foreign Exchange Departments, AD Banks, EXIM Banks, Custom Department, Insurance Companies.
- Officials from Associations like Chambers of Commerce, FICCI, ASSOCHAM and other similar associations or organisations.

Books on IMPEX Valuation



* ISBN Assigned.

Highlights of the programme:

- Live Sessions with two-way interaction facility between faculty and participants;
- The pedagogy comprises of a balanced mix of lectures, case studies, latest corporate examples and general discussions;
- Participants shall be provided with programme related Books and any other useful documents, at the sole discretion of the faculty and management;
- Discussion forums, interactions & networking at the end of Import Valuation & Export Valuation in physical mode.

Benefits:

- Desired skill sets and domain knowledge enhancement, leading to expertise in IMPEX Valuation;
- Added advantage & competitive edge to rise up the ladder;
- Enhancement in operational competence;
- Ability to make informed decisions;
- Huge potential to grab better opportunities.

The Programme of IMPEX Valuation is steered by a well known figure in the Import-Export Industry, Mr. Vaibhav Nagarkar. He is a Custom Empanelled Chartered Engineer having 28 years of experience in the domain of International Business Advisory & Engineering. He is CBDT "Approved Valuer", empanelled with leading banks and also an "Insurance Surveyor & Loss Assessor." He is the author of 4 best selling MBA text books. He has been a visiting faculty at Pune-based top notch business schools & Chamber of Commerce in Pune, for the last 14 years.

Being a Techno - Commercial Export Advisor, Mr. Vaibhav is running an Advisory and Consulting firm at Pune, offering end to end International Business Solutions including setting up EOU & SEZ units, DGFT-Customs-DC Regulatory Compliances, incentives & Reward schemes, EXIM Audit & drafting International contracts along with 4PL services.

EXPERT FACULTY



**MR. VAIBHAV
NAGARKAR**

Testimonials

- It is very much informative and useful.
- This is new subject to me, still like to learn more on that.
- It's simply excellent.
- Every valuer must be aware about it which will give extra edge to his business.
- Found this course informative, since the trainer Mr. Vaibhav Nagarkar sir is practising industry expert, explained all the concepts clearly with relevant examples.

A. Shanmugasundaram

Saravanan Palanivelu

Rajashekar BK

Mahadeo Gaikwad

**Pavankumar
Basavaraj Bennur**

Fees Structure for IMPEX Valuation Programme:

S.NO.	PARTICULARS	IMPORT VALUATION	EXPORT VALUATION
			Fees in INR
01	Registration Fee (ONE TIME)*	3000	3000
02	Fee For Online Sessions	15000	15000
03	Fee For Offline Sessions	10000	10000
04	Exam Fee (FOR FIRST ATTEMPT)**	2000	2000
Total Fees + GST		30000 5400	30000 5400
Price of a set for Hard copies of 6 Books on IMPORT & EXPORT Valuation***		6000	

Please Note:

- * If you are already registered in this course separate registraton fee shall not be charged for Import & Export Valuation.
- ** In case of further attempts of exams, if any, the fee for each attempt shall be Rs.1000
- *** Books are mandatory.

Note: Fees is Non refundable

About the Institution of Valuers:

Institution of Valuers, the oldest and pioneer organisation in the field of Valuation in INDIA, established in 1968, has more than 35,000 Valuer members in all classes of assets. IOV also takes pride in publishing the one and only authentic Valuation journal of India, INDIAN VALUER, with ISSN – 2583-3553, since the inception of IOV, which has the largest circulation in India. IOV has been awarding professional membership as associate or fellow in 7 classes of assets along with some specific asset valuation. IOV has received ISO 9001-2015 and ISO 26000-2010 certifications, a testament to our unwavering dedication to excellence, continuous improvement and adherence to industry best practices.

About CRTE:

CRTE Foundation was established in the year 2019 as a section 8 “Not for Profit Company” to contribute to education and skill building. It aims to go a long way by successfully developing into a unique institution involved in imparting knowledge through research and training. Over the years, CRTE has focused on reflecting on all its major activities, i.e., Education, Training, Research and Advocacy.



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For Registration or any other query

Contact us: **+91 9990778615**

or

Write to us at: **edu@iov.co.in**